



ASTAREA D.O.O.

Turistička agencija i centar za jahte, HR-AB-21-060215087
R.Boškovića 7,21000 Split, Croatia

MB:2027593, OIB: 92329731442, VAT NR.: HR92329731442

PRICE LIST -2018 - EURO (13% TAX INCLUDED) Prices in Euro per week

ACI marina Split - ACI marina Dubrovnik

| Period Type | Year | Cabins | Cab. dubl. | Max. Berth | Wc | DEPOSIT | 01.01.-19.05. | 19.05.- 09.06. | 09.06.-16.06. | 16.06.- 23.06. | 23.06.-14.07. | 14.07.- 11.08. |
|---------------------------------|------|--------|---------------|---------------|----|---------|---------------|----------------|---------------|----------------|----------------|----------------|
| | | | | | | | 29.09.-31.12. | 22.09.-29.09. | 08.09.-22.09. | 01.09.- 08.09. | 11.08.- 01.09. | |
| SPLIT | | | | | | | | | | | | |
| ELAN 50 | 2015 | 5+1 | 4 | 12 | 3 | 2 500 | 2900 | 3550 | 4050 | 4600 | 5350 | 5700 |
| BAVARIA 46 CRUISER | 2015 | 4 | 4 | 9 | 3 | 2 000 | 2000 | 2850 | 3200 | 3650 | 4150 | 4400 |
| BAVARIA 41 CRUISER | 2016 | 3 | 3 | 7 | 2 | 1 500 | 1900 | 2450 | 2700 | 2850 | 3090 | 3200 |
| BAVARIA 37 CRUISER | 2017 | 3 | 3 | 8 | 1 | 1 000 | 1600 | 2100 | 2350 | 2550 | 2750 | 2950 |
| SALONA 44 | 2012 | 4 | 3 | 10 | 2 | 1500 | 2400 | 2600 | 3200 | 3400 | 3990 | 4190 |
| SUN ODYSSEY 49i | 2010 | 4 | 4 | 10 | 4 | 2 000 | 2400 | 2900 | 3600 | 3900 | 4300 | 4500 |
| SUN ODYSSEY 45 | 2005 | 4 | 4 | 10 | 2 | 1 500 | 1900 | 2300 | 2550 | 2800 | 3200 | 3500 |
| SUN ODYSSEY 45.2 | 2000 | 4 | 4 | 10 | 2 | 1 500 | 1640 | 2170 | 2500 | 2680 | 2980 | 3200 |
| SUN ODYSSEY 40.3 | 2004 | 3 | 3 | 8 | 2 | 1 500 | 1200 | 1500 | 1800 | 2100 | 2300 | 2700 |
| SUN ODYSSEY 35 | 2003 | 3 | 3 | 7 | 1 | 1 000 | 1020 | 1250 | 1330 | 1550 | 1750 | 2000 |
| GIB SEA 51 | 2002 | 5 | 5 | 12 | 5 | 2 000 | 2050 | 2650 | 3050 | 3350 | 3850 | 4250 |
| GIB SEA 43 | 2003 | 4 | 3 | 10 | 2 | 1 500 | 1450 | 1800 | 2200 | 2300 | 2600 | 2850 |
| OCEANIS 473 | 2003 | 4 | 4 | 10 | 2 | 1 500 | 1500 | 2000 | 2400 | 2700 | 3100 | 3350 |
| OCEANIS 461 | 1998 | 4 | 4 | 10 | 2 | 1 500 | 1450 | 1850 | 2050 | 2300 | 2670 | 2970 |
| OCEANIS 43 | 2008 | 3 | 3 | 8 | 2 | 1 500 | 1600 | 1900 | 2100 | 2550 | 2800 | 3200 |
| OCEANIS 393 | 2002 | 3 | 3 | 8 | 2 | 1 000 | 1200 | 1350 | 1550 | 1750 | 2100 | 2500 |
| OCEANIS 38.1 NEW !!! | 2018 | 3 | 3 | 8 | 2 | 1 500 | 1600 | 2200 | 2450 | 2650 | 2850 | 3150 |
| OCEANIS 31 | 2017 | 2 | 2 | 6 | 1 | 1 000 | 1050 | 1300 | 1550 | 1750 | 1900 | 2150 |
| LAGOON 380 S2 | 2006 | 4+2 | 4 | 12 | 2 | 2 000 | 2200 | 2825 | 3500 | 3900 | 4440 | 4690 |
| NAUTITECH 40 | 2005 | 4+2 | 4 | 10 | 2 | 2 000 | 2250 | 3000 | 3500 | 4000 | 4600 | 5100 |
| LAGOON 500 (ONLY WITH SKIPPER)* | 2006 | 4+2 | 4 | 10 | 4 | 2 000 | 5000 | 6000 | 9000 | 9200 | 10400 | 11100 |
| DUBROVNIK | | | | | | | | | | | | |
| BAVARIA 50 CRUISER | 2008 | 5 | 3 | 11 | 3 | 2 000 | 2400 | 3200 | 3800 | 4150 | 4450 | 4750 |
| SUN ODYSSEY 45 | 2005 | 4 | 4 | 10 | 2 | 1 500 | 1900 | 2300 | 2550 | 2800 | 3200 | 3500 |
| SUN ODYSSEY 42i | 2007 | 3 | 3 | 8 | 2 | 1 500 | 1550 | 1900 | 2200 | 2400 | 2750 | 3050 |
| SALINA 48 | 2009 | 4+2 | 4 | 12 | 4 | 2 000 | 3700 | 4900 | 5600 | 6400 | 6900 | 7900 |
| LAVEZZI 40 | 2007 | 4+2 | 4 | 10 | 2 | 2 000 | 2250 | 3000 | 3500 | 4000 | 4600 | 5100 |

In price included:

Permits, autopilot, GPS, anchor windlass, dinghy, VHF radio, Cd player, bedding, towel per toilet, SOS phone, VAT

We reserve the right to change the prices in case of changes in our VAT regulation.

BOOKING : ASTAREA d.o.o. , R.Boškovića 7, Split Tel: +385 21 543 909 Fax: +385 21 536 968 , charter@astarea-yachting.com , www.astarea-yachting.com

PRICE LIST D - 2018 VALID FROM 08.02.2018



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OBLIGATORY

Transitlog

Per booking

Tourist tax

8 KN per person per day

EXTRAS

| | | | | | |
|---|---------------|----------------|-------------------------------------|--|--|
| Transitlog: | 100 EUR | | SY till 35 ft | Gennaker or spinnaker | 200 EUR/ week (500 EUR /deposit) |
| | 120 EUR | | SY 36-44 ft | Outboard engine | 80 EUR / week |
| <i>Final cleaning, linen, gas, diver inspection</i> | 140 EUR | | SY over 44 ft, catamarans till 43ft | Skipper | 120 EUR/ day + food (SY till 44 ft) |
| | 160 EUR | | catamarans over 44 ft | Skipper | 140 EUR/ day + food (SY over 44 ft and catamarans) |
| | 300 EUR | | Lagoon 500 | Hostess | 120 /day + food |
| | | | | Skipper for Lagoon 500* | 150 EUR/ day + food |
| Charter package: | 1 WEEK | 2 WEEKS | | Pets on board | double transitlog |
| <i>Includes transitlog, Internet hot spot (up to 5 connections), outboard engine + fuel, towels</i> | 195 EUR | 270 EUR | SY till 35 ft | Provisioning | 30 EUR + cost of the food |
| | 215 EUR | 290 EUR | SY 36-44 ft | Early check in till 13:30 h | 100 EUR available only for base Split |
| | 245 EUR | 320 EUR | SY over 44ft, catamarans till 43ft | Safety net | 50 EUR |
| | 265 EUR | 340 EUR | catamarans over 44 ft till 49 ft | Towels | 5 EUR/2 pcs |
| | | | | Beach towels | 5 EUR/piece |
| One way charter: | 300 EUR | | SY till 48 ft | Linen exchange | 5 EUR/1 set |
| <i>Split- Dubrovnik or Dubrovnik - Split</i> | 400 EUR | | SY over 49ft and catamarans 38-49ft | Internet hot spot (up to 5 connections) | 30 EUR/week |
| | | | | Snorkelling equipment | 15 EUR/set |
| Fun package: | | | 135 EUR/week | SUP | 110 EUR / week |
| <i>Includes SUP and 4 snorkelling sets</i> | | | | Transfer, windsurf, kayak | upon request |
| | | | | | According to the suppliers price list |

DISCOUNTS

| | |
|--------------------------------|---|
| 10-20% | Early booking discounts valid till 28.02.2018 (specification in attachment) |
| 5% | Repeated client, 2 weeks , boat show |
| 10% | 3 weeks and more |
| | Maximum discount up to 15 % for SY built year 2015-2018 and catamarans |
| | Maximum discount for SY (except BY 2015-2018) 20% and 25 % depending on the size and age |
| | <i>Special discount according to special offers available on website www.astarea-yachting.com</i> |
| Shoert period bookings: | <i>Daily price 1/7 of the week price</i> |
| | <i>Discounts for short period bookings possible only in off season and last minute bookings</i> |
| Oversleep | <i>60% of the daily charter price</i> |

PAYMENT TERMS

50% 7 days from booking confirmation, 50% 4 weeks before charter

| | | | |
|---------------------------|---|------------------|-------------------------|
| Sailing competency | Valid sailing and VHF licence (originals to be shown at check-in) | Check in | Saturday from 18:00 hrs |
| Deposit | Cash or credit card | Check out | Saturday till 08:00 hrs |

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