



# ASTAREA D.O.O.

Turistička agencija i centar za jahte, HR-AB-21-060215087  
R.Boškovića 7,21000 Split, Croatia

MB:2027593, OIB: 92329731442, VAT NR.: HR92329731442

## PRICE LIST -2018 - EURO ( 13% TAX INCLUDED ) Prices in Euro per week

ACI marina Split, ACI marina Dubrovnik, Marina Baška Voda

Period Type	Year	Cabins	Cab. dubl.	Max. Berth	Wc	DEPOSIT	01.01.-19.05. 29.09.-31.12.	19.05.-09.06. 22.09.-29.09.	09.06.-16.06. 08.09.-22.09.	16.06.-23.06. 01.09.-08.09.	23.06.-14.07. 11.08.-01.09.	14.07.-11.08.
<b>SPLIT</b>												
ELAN 50	2015	5+1	4	12	3	2 500	2900	3550	4050	4600	5350	5700
BAVARIA 46 CRUISER	2015	4	4	9	3	2 000	2000	2850	3200	3650	4150	4400
BAVARIA 41 CRUISER	2016	3	3	7	2	1 500	1900	2450	2700	2850	3090	3200
BAVARIA 37 CRUISER	2017	3	3	8	1	1 000	1600	2100	2350	2550	2750	2950
SALONA 44	2012	4	3	10	2	1 500	2400	2600	3200	3400	3990	4190
SUN ODYSSEY 49i	2010	4	4	10	4	2 000	2400	2900	3600	3900	4300	4500
SUN ODYSSEY 45	2005	4	4	10	2	1 500	1900	2300	2550	2800	3200	3500
SUN ODYSSEY 45.2	2000	4	4	10	2	1 500	1640	2170	2500	2680	2980	3200
SUN ODYSSEY 35	2003	3	3	7	1	1 000	1020	1250	1330	1550	1750	2000
GIB SEA 51	2002	5	5	12	5	2 000	2050	2650	3050	3350	3850	4250
GIB SEA 43	2003	4	3	10	2	1 500	1450	1800	2200	2300	2600	2850
OCEANIS 461	1998	4	4	10	2	1 500	1450	1850	2050	2300	2670	2970
OCEANIS 43	2008	3	3	8	2	1 500	1600	1900	2100	2550	2800	3200
OCEANIS 393	2002	3	3	8	2	1 000	1200	1350	1550	1750	2100	2500
OCEANIS 38.1 <b>NEW !!!</b>	2018	3	3	8	2	1 500	1600	2200	2450	2650	2850	3150
OCEANIS 31	2017	2	2	6	1	1 000	1050	1300	1550	1750	1900	2150
LAGOON 380 S2	2006	4+2	4	12	2	2 000	2200	2825	3500	3900	4440	4690
NAUTITECH 40	2005	4+2	4	10	2	2 000	2250	3000	3500	4000	4600	5100
LAGOON 500 (ONLY WITH SKIPPER)*	2006	4+2	4	10	4	2 000	5000	6000	9000	9200	10400	11100
<b>DUBROVNIK</b>												
BAVARIA 50 CRUISER	2008	5	3	11	3	2 000	2400	3200	3800	4150	4450	4750
SUN ODYSSEY 42i	2007	3	3	8	2	1 500	1550	1900	2200	2400	2750	3050
SALINA 48	2009	4+2	4	12	4	2 000	3700	4900	5600	6400	6900	7900
LAVEZZI 40	2007	4+2	4	10	2	2 000	2250	3000	3500	4000	4600	5100
<b>BAŠKA VODA</b>												
BAVARIA 49	2004	5	3	12	3	2 000	1750	2400	2850	3400	3700	4150
SUN ODYSSEY 49	2004	4	4	10	4	2 000	1700	2350	2550	3000	3300	3600
OCEANIS 473	2003	4	4	10	2	1 500	1500	2300	2370	2700	3100	3350
SUN ODYSSEY 45	2005	4	4	10	2	1 500	1650	2300	2550	2800	3200	3600
SUN ODYSSEY 45.2	2000	4	4	10	2	1 500	1450	2100	2500	2680	2980	3200
SUN ODYSSEY 40.3	2004	3	3	8	2	1 500	1230	1500	1600	1800	2200	2650
BAVARIA 36	2004	3	3	8	1	1 000	1080	1150	1350	1550	1750	2050
BAVARIA 32	2004	2	2	6	1	1 000	875	990	1050	1290	1550	1700
SUN ODYSSEY 32	2004	2	2	6	1	1 000	875	990	1050	1290	1550	1700
BAVARIA 42 MATCH	2005	3	3	8	1	2 000	1230	1500	1600	1800	2200	2650

In price included:

Permits, autopilot, GPS, anchor windlass, dinghy, VHF radio, Cd player, bedding, towel per toilet, SOS phone, VAT

We reserve the right to change the prices in case of changes in our VAT regulation.

BOOKING : ASTAREA d.o.o. , R.Boškovića 7, Split Tel: +385 21 543 909 Fax: +385 21 536 968 , charter@astarea-yachting.com , www.astarea-yachting.com

PRICE LIST C - 2018 VALID FROM 21.12.2017



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## OBLIGATORY

<b>Transitlog</b>	Per booking
<b>Tourist tax</b>	8 KN per person per day

## EXTRAS

<b>Transitlog:</b>				<b>Gennaker or spinnaker</b>	200 EUR/ week (500 EUR /deposit)
	100 EUR		SY till 35 ft	<b>Outboard engine</b>	80 EUR / week
	120 EUR		SY 36-44 ft	<b>Skipper</b>	120 EUR/ day + food (SY till 44 ft)
<i>Final cleaning, linen, gas, diver inspection</i>	140 EUR		SY over 44 ft, catamarans till 43ft	<b>Skipper</b>	140 EUR/ day + food (SY over 44 ft and catamarans)
	160 EUR		catamarans over 44 ft	<b>Hostess</b>	120 /day + food
	300 EUR		Lagoon 500	<b>Skipper for Lagoon 500*</b>	150 EUR/ day + food
<b>Charter package:</b>	<b>1 WEEK</b>	<b>2 WEEKS</b>		<b>Pets on board</b>	double transitlog
	195 EUR	270 EUR	SY till 35 ft	<b>Provisioning</b>	30 EUR + cost of the food
<i>Includes transitlog, Internet hot spot (up to 5 connections), outboard engine + fuel, towels</i>	215 EUR	290 EUR	SY 36-44 ft	<b>Early check in till 13:30 h</b>	100 EUR available only for base Split
	245 EUR	320 EUR	SY over 44ft, catamarans till 43ft	<b>Safety net</b>	50 EUR
	265 EUR	340 EUR	catamarans over 44 ft till 49 ft	<b>Towels</b>	5 EUR/2 pcs
<b>One way charter:</b>	300 EUR		SY till 48 ft	<b>Beach towels</b>	5 EUR/piece
<i>Split- Dubrovnik or Dubrovnik - Split</i>	400 EUR		SY over 49ft and catamarans 38-49ft	<b>Linen exchange</b>	5 EUR/1 set
<b>Fun package:</b>		135 EUR/week		<b>Internet hot spot (up to 5 connections)</b>	30 EUR/week
<i>Includes SUP and 4 snorkelling sets</i>				<b>Snorkelling equipment</b>	15 EUR/set
				<b>SUP</b>	110 EUR / week
				<b>Positioning from Baska Voda if possible</b>	200 EUR to base St or Du upon request
				<b>Transfer, windsurf, kayak</b>	According to the suppliers price list

## DISCOUNTS

<b>10-20%</b>	Early booking discounts valid till 31.01.2018 ( specification in attachment )
<b>5%</b>	Repeated client, 2 weeks , boat show
<b>10%</b>	3 weeks and more
	Maximum discount up to 15 % for SY built year 2015-2018 and catamarans
	Maximum discount for SY (except BY 2015-2018) 20% and 25 % depending on the size and age
	Special discount according to special offers available on website <a href="http://www.astarea-yachting.com">www.astarea-yachting.com</a>
<b>Short period bookings:</b>	Daily price 1/7 of the week price
	Discounts for short period bookings possible only in off season and last minute bookings
<b>Oversleep</b>	60% of the daily charter price

## PAYMENT TERMS

50% 7 days from booking confirmation, 50% 4 weeks before charter

<b>Sailing competency</b>	Valid sailing and VHF licence (originals to be shown at check-in)	<b>Check in</b>	Saturday from 18:00 hrs
<b>Deposit</b>	Cash or credit card	<b>Check out</b>	Saturday till 08:00 hrs

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