

## ASTAREA YACHT CHARTER - EARLY BOOKING DISCOUNT 2023

SAILING YACHTS	01.01.- 13.05.	13.05.- 20.05.	20.05.- 27.05.	27.05.- 03.06.	03.06.- 10.06.	10.06.- 17.06.	17.06.- 24.06.	24.06.- 01.07.	01.07.- 15.07.	15.07.- 12.08.	12.08.- 19.08.	19.08.- 26.08.	26.08.- 02.09.	02.09.- 09.09.	09.09.- 16.09.	16.09.- 23.09.	23.09.- 30.09.	30.09.- 07.10.	07.10.- 31.12.
<b>Elan Impression 50</b> (5 cabin) 2015 AC saloon	20%	20%	20%	20%	20%	15%	15%	15%	10%	10%	10%	10%	10%	5%	5%	10%	20%	20%	20%
<b>Oceanis 46.1</b> (5 cabin) 2019	10%	15%	15%	15%	15%	10%	10%	10%	5%	0%	0%	5%	0%	0%	5%	5%	10%	10%	10%
<b>Sun Odyssey 469</b> (4 cabin) 2014	10%	5%	5%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	5%	5%	5%	10%	10%	10%
<b>Bavaria Cruiser 46</b> (4 cabin) 2015	10%	15%	10%	10%	10%	10%	10%	10%	10%	5%	5%	10%	10%	10%	10%	15%	15%	15%	15%
<b>Hanse 455</b> (4 cabin) 2015	10%	15%	10%	15%	15%	15%	15%	15%	15%	15%	15%	15%	10%	10%	15%	15%	15%	15%	15%
<b>Elan Impression 45</b> (4 cabin) 2018	5%	5%	5%	7%	7%	5%	5%	5%	0%	0%	0%	0%	0%	0%	0%	5%	5%	5%	5%
<b>Elan Impression 45</b> (4 cabin) 2018	5%	5%	5%	10%	10%	10%	10%	10%	5%	5%	5%	5%	5%	5%	5%	10%	10%	10%	10%
<b>Elan Impression 444</b> (4 cabin) 2013	10%	15%	10%	10%	10%	5%	5%	5%	5%	10%	5%	5%	5%	5%	5%	10%	15%	10%	10%
<b>Gib sea 43</b> (4 cabin) 2003	10%	10%	10%	10%	10%	10%	10%	10%	5%	5%	5%	5%	5%	5%	10%	10%	10%	10%	10%
<b>Oceanis 43</b> (3 cabin) 2008	10%	10%	10%	10%	10%	10%	10%	10%	5%	5%	5%	5%	5%	5%	10%	10%	10%	10%	10%
<b>Oceanis 38.1</b> (3 cabin) 2018	10%	15%	15%	15%	5%	5%	0%	0%	0%	0%	0%	0%	0%	0%	0%	5%	5%	10%	10%
<b>Bavaria Cruiser 37</b> (3 cabin) 2017 AC saloon	10%	15%	15%	15%	10%	10%	10%	10%	5%	5%	5%	10%	10%	10%	5%	15%	15%	15%	15%
<b>Sun Odyssey 35</b> (3 cabin) 2003	0%	5%	5%	5%	5%	5%	5%	5%	0%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%
<b>Oceanis 31</b> (2 cabin) 2017	10%	5%	5%	0%	0%	0%	0%	5%	0%	0%	0%	5%	0%	0%	0%	0%	5%	10%	10%
<b>CATAMARANS</b>	<b>22.04.- 13.05.</b>	<b>13.05.- 20.05.</b>	<b>20.05.- 27.05.</b>	<b>27.05.- 03.06.</b>	<b>03.06.- 10.06.</b>	<b>10.06.- 17.06.</b>	<b>17.06.- 24.06.</b>	<b>24.06.- 01.07.</b>	<b>01.07.- 22.07.</b>	<b>22.07.- 12.08.</b>	<b>12.08.- 19.08.</b>	<b>19.08.- 26.08.</b>	<b>26.08.- 02.09.</b>	<b>02.09.- 09.09.</b>	<b>09.09.- 16.09.</b>	<b>16.09.- 23.09.</b>	<b>23.09.- 30.09.</b>	<b>30.09.- 07.10.</b>	<b>07.10.- 31.12.</b>
<b>Lagoon 52</b> (5+2 cabin) 2015 AC/GEN	10%	10%	10%	5%	5%	5%	10%	10%	10%	0%	0%	5%	0%	10%	0%	5%	10%	10%	0%
<b>Lagoon 42</b> (4+2 cabin) 2022 AC/GEN	10%	5%	10%	0%	5%	5%	5%	5%	5%	5%	5%	5%	5%	10%	5%	0%	10%	5%	0%
<b>Lagoon 40</b> (4+2 cabin) 2019 AC saloon/GEN	10%	10%	10%	5%	0%	0%	0%	5%	5%	5%	5%	5%	0%	0%	5%	0%	10%	5%	0%
<b>Nautitech 40</b> (4+2 cabin) 2008	10%	10%	10%	5%	5%	0%	5%	10%	10%	5%	5%	10%	5%	10%	5%	5%	10%	5%	0%
<b>Lavezzi 40</b> (4+2 cabin) 2007	10%	10%	10%	5%	5%	0%	5%	10%	10%	5%	5%	10%	5%	10%	5%	5%	10%	5%	0%

DISCOUNTS	MAXIMUM DISCOUNT		SPECIAL DISCOUNTS
<b>EARLY BOOKING valid till 31.12.2022</b>		Elan 50 (BY 2015)	25%
Specification above	0-20%	Bavaria 37, Hanse 455	20%
Repeated client, 2 weeks , boat show (if not exceeding maximum discount)	5%	Oceanis 46.1, SY 4, 3, 2 cabin except Bavaria 37, Hanse 455 and catamarans BY till 2016	15%
3 + weeks (if not exceeding maximum discount)	10%		
More boats (per boat)	2,5%	Catamarans BY from 2016	10%
			Overstep, if possible, is 60 % of the daily charter price.
			For <b>flotilla charter</b> double deposit. Double transitlog obligatory in case of inappropriately filthy boat. Double deposit for <b>regatta</b> .
			Special discounts (including LAST MINUTE) according to special offers are available on website <a href="http://www.astarea-yachting.com">www.astarea-yachting.com</a>